

Spirit Communications

Company Resume

OBJECTIVES

Spirit Communications, ranked among the Top 30 largest privately held companies in South Carolina, is the region's premier provider of Voice, Data, Internet, and advanced supporting telecommunications services to four broad categories of clients.

Spirit Business serves a wide range of small-medium (SMB), enterprise, multi-location and Fortune 500 businesses regardless of market segment or complexity. Core vertical markets that recognize Spirit's expertise include Healthcare, Manufacturing, Industrial, Banking/Finance, and Legal.

Spirit Carrier serves network carriers providing services in the Carolinas and the Southeast, providing broadband connectivity through long haul transport and metro services.

Spirit Government serves the State of South Carolina, the State of North Carolina and other governmental agencies and facilities in nearby states.

Spirit Wholesale serves independent telephone companies and cooperatives in several states, providing wholesale Internet services, as well as nationwide SS7 signaling and AIN database services.

SOLUTIONS

Spirit Business lights up the region with fiber-optic, ethernet-over-copper, and Multi-Protocol Label Switching (MPLS) technologies to simplify the delivery of Voice, Data, and Internet services for businesses and governments in the Southeast. Spirit delivers converged and hosted solutions to maximize capability at the most efficient cost.

Spirit Carrier provides Ethernet, SONET, Metro, and Fiber-to-the-Tower solutions with extensive coverage in the Carolinas region – over 9100 miles of fiber – supported by single point-of-contact network support, end-to-end network troubleshooting, fully managed network control and task-specific consulting services, including customized network construction services.

Spirit Government serves 199 state government agencies throughout the Southeast providing Voice, Data, and Internet services for K-12 and higher education institutions, and city/county municipalities. Spirit Government has been a contracted provider for the State of South Carolina since 1996 and for the State of North Carolina since 2008.

Spirit Wholesale provides Internet Access, Technical Support, Web Hosting, and Domain Registration solutions, as well as nationwide Signaling System 7 (SS7) and Intelligent Network/Advanced Intelligent Network (AIN) database solutions.

WE SERVE...

Associated Press
Blue Cross Blue Shield
BrandBank
CresCom Bank
Coldwell Banker United Realtors
Companion Data Services
C.T. Lowndes & Company
Davis & Floyd
Elliott Davis, LLC
Epting Distributors
First Community Bank
First Financial Holdings, Inc.
First Palmetto Bank
Force Protection Industries, Inc.
Haynsworth Sinkler Boyd, P.A.
Herald Office Supply
McAngus Goudelock & Courie, LLC
McNair Law Firm, P. A.
Nelson Mullins
Nexsen Pruet, LLC
Palmetto Health
Park Sterling Bank
Post & Courier
Richardson, Patrick,
Westbrook & Brickman, LLC
Santee Cooper
SC Business Publications
SC State Credit Union
South Carolina Federal Credit Union
The Beach Company
The Citizens Bank
The Okonite Company
Tidelands Bank
WACH Fox 57



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800.411.8157

www.spiritcom.com



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DIFFERENTIATORS

Spirit Communications is uniquely qualified to provide powerful single-source solutions for all of your telecommunications challenges.

Qualified because of our Depth

Spirit employs more than 240 telecom professionals. We have 150 service locations throughout North Carolina, South Carolina and Georgia and 9 regional sales offices located in Augusta, GA; Aiken, SC; Asheville, NC; Charleston, SC; Charlotte, NC; Columbia, SC; Greenville, SC; Raleigh, NC (coming soon) and Wilmington, NC.

Qualified because of our Strength

Spirit is financially viable and technically competent. Our company-owned headquarters at 1500 Hampton Street in Columbia, South Carolina, houses core network equipment, data center, voice switches, Internet access points, and our primary Network Operations Center (NOC). Spirit has assembled an exceptional management team, solid engineering expertise, and dedicated account teams.

Qualified because of our Experience

Long Distance, Paging, and Private Line Services.....	21 years
Internet Access Services.....	18 years
Data Network Services.....	18 years
Local Service.....	12 years
SS7 and ANSI Services.....	16 years
IP Telephony Services.....	9 years

Spirit was one of the first companies in the nation to roll out MPLS.

Qualified because of our Value

Spirit's Value Proposition: We will deliver maximum flexibility with the highest quality at the most competitive cost. Spirit's unique ability to converge voice, data and Internet into a single network enables us to achieve that value for you.

CULTURE

Spirit Communications evolved from telecom roots dating back to 1896. Spirit and its owners are, and always have been, visionaries who realize that the future of business, educational, social, economic, healthcare and industrial development depends on the availability of a strong telecommunications infrastructure.

We are responsible for much of the progress to elevate that infrastructure within South Carolina and the twenty-one other states we touch, and we are committed to continue to evolve in response to changing technological requirements and growth demands.

But above all, we understand that technology only exists to serve people. We are here to serve you, to do what we say we'll do, and to put your needs first—and so our customer care pledge is simple: Customers First.



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