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Spirit Communications/Wireless Carrier expand coverage in the Carolinas

COLUMBIA, S.C. (July 21st, 2015) – PalmettoNet, a Spirit Communications company and one of the largest providers of digital fiber optic networks in the Carolinas, has secured the contract to provide Fiber-to-the-Tower from one of the nation’s largest Wireless Carriers.

This is the single largest contract in the Southeast Region between the Carrier and PalmettoNet and enhances a significant long-term business relationship between the companies. The contract includes fiber to over 650 towers in Charleston, Greenville, and Columbia, South Carolina.

“This contract is the culmination of over 15 years of a strategic business relationship between our organizations. We are extremely honored by the trust placed in us and are excited about continuing our relationship, the abilities this additional infrastructure will provide the rest of our customer base,” detailed Martie Willaby, Director of Sales for PalmettoNet.

The new 20 year contract allows Spirit to extend its network in South Carolina and continue to be the premier provider of last mile services to both carrier and business customers. Over the next five years, Spirit will be adding new, high count fiber in both the metro and rural markets of South Carolina.

For over 30 years Spirit has served the needs of prominent telecommunications carriers including; data transport services, long haul high bandwidth, IP Transport, tower site construction, management and rental services for wireless carriers, enterprise, and government agencies.

“The significant increase in fiber capacity will change the landscape of wireless voice and data use for consumers in South Carolina. We are excited to have been selected for this statewide rollout,” said Bob Keane, President and CEO of Spirit Communications. “This allows Spirit Communications to grow our fiber network throughout the Carolinas and Georgia, strengthening our fiber-based services for business customers,” added Keane.

About Spirit Communications

Headquartered in Columbia, South Carolina, Spirit Communications provides voice, data, Internet and fiber optic solutions, along with a full suite of Cloud services to commercial businesses and government agencies across the Southeast. The company’s mission is to enable customers to transform their operations through fast, stable and secure offerings that flex with business demand. Ranked among the top 25 privately held firms in South Carolina, Spirit serves thousands of customers in over 150 service locations throughout South Carolina, North Carolina and Georgia. PalmettoNet, is the carrier division of Spirit Communications and has over 6,000 fiber route miles in the Carolinas.