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Spirit Communications/ Large Wireless Carrier Expand Coverage in the Carolinas

COLUMBIA, S.C. (March 14th 2018) – Spirit Communications, the Southeast’s premiere provider of digital fiber optic networks in the Carolinas and beyond, has earned yet another coverage expansion contract from one of the nation’s major wireless carriers.

After being awarded the major dark fiber contract for the South Carolina sites in 2015, and the coverage expansion contract for one of the nation’s largest Wireless Carriers in 2017, this additional victory attests to the progressive growth Spirit seeks to continue. This contract brings another 1073 new sites across the Carolina’s to include: Charlotte, Raleigh, Asheville, Greensboro, Wilmington and Fayetteville, North Carolina and Greenville, Charleston, Columbia, and other areas of South Carolina.

“This contract is a major win for both organizations as it meets the strategic objectives of both companies. Spirit will utilize its deep and dense fiber footprint in the Carolinas to serve our Carrier Partner while the carrier will realize cost savings and increased throughput to meet its current and future bandwidth requirements. We are extremely honored by the trust bestowed upon us, and are excited about the opportunities this additional infrastructure will provide the rest of our customer base,” detailed Martie Willaby, Vice President of Carrier and Government Sales for Spirit Communications.

For over 30 years, Spirit Communications has served the needs of the most prominent wireless and wireline carriers with data transport services, long haul high bandwidth, IP Transport, tower site construction, management and rental services. As the largest digital fiber optic network provider, and the only ‘carrier’s carrier,’ with extensive rural and metro access in the Carolinas and Georgia, Spirit can serve areas unreachable by any other carrier’s network.

“This expanded business partnership allows Spirit Communications the ability to serve new and existing customers in many different business segments while enhancing economic growth throughout our Southeast markets,” said Bob Keane, President and CEO of Spirit Communications. “The additional fiber network in the Carolinas will allow for last mile services for enterprise, government and carrier customers. This project is an extension of the strategic vision of Spirit Communications over the past 10 years and will allow us to continue to be the dominant fiber to the tower provider in our market,” continued Keane.

Spirit Overview –

Headquartered in Columbia, South Carolina, Spirit uses traditional and advanced technologies to connect people around the corner, throughout the Carolinas, and beyond, enabling customers to transform their operations through fast, stable and secure offerings that flex with business demand. With the most advanced technologies, Spirit provides voice, data, Internet and fiber optic solutions along with a full suite of Cloud services to Enterprise, Carrier and Government customers across the Southeast. As a leading provider, Spirit serves thousands of customers in over 150 service locations with over 9,800 miles of Fiber throughout South Carolina, North Carolina and Georgia. For more information, visit www.spiritcom.com.